



DREDGING CORPORATION OF INDIA LIMITED
(A Government of India Undertaking)
Dredge House, HB Colony
Seethammadhara, Visakhapatnam 530022

Invitation of offer is open from 03/05/2025 to 10/05/2025 (1500 hrs.)

Ref No. DCI/AFM/Tender/2025-26

Date: 02/05/2025

Dear Sir/Madam,

Sub: Invitation of Offer for Engagement of Firm/Company for Preparation of Viable Asset Financing Models (AFM) for Procurement of Two (2) TSHD Dredgers

1. Brief information about the Corporation

- 1.1 Dredging Corporation of India Ltd. (hereinafter referred to as “the Corporation”) is Government of India undertaking engaged in the business of dredging with a turnover of Rs.1164 crores for 2023-24. The Corporation is involved in maintenance dredging, capital dredging, beach nourishment, land reclamation, shallow water dredging, Project Management consultancy and Marine construction. The Corporation has under its management 12 Dredgers and 5 Ancillary Crafts.
- 1.2 The Corporation has introduced ERP system i.e. Microsoft Dynamics365 in all its Offices including Project offices. The ERP system is presently operational with modules; Accounts Payable, Accounts Receivable, Bank, Project, Inventory Management, Fixed Asset Module, Shore Payroll, Floating Payroll, Human Resources etc.
- 1.3 The complete history/profile of the Corporation is available for viewing on the website at <http://www.dredge-india.com>.

2. **Invitation of offer**

The Dredging Corporation of India Ltd. invites offers from reputed firms/Cos. of for Preparation of Viable Asset Financing Models (AFM) for Procurement of Two (2) TSHD Dredgers

3. **Period of Contract:**

The contract will commence from the date of issuance of the Service Order and will conclude upon submission of the Asset Financing Models to DCIL.

4. **Offer documents**

The offer documents can be downloaded from Corporation's website at <https://eprocure.gov.in/eprocure/app>

5. **Due Date for submission of Offer**

- 5.1 Offer, in the given format, duly completed and signed on each page, should be sent by registered post/courier service/hand delivery in SEALED ENVELOPE; super scribed as **"Offer for Engagement of Firm/Company for Preparation of Viable Asset Financing Models (AFM) for Procurement of Two (2) TSHD Dredgers"** and should be addressed to

General Manager (Finance)
Finance Department
Dredging Corporation of India Ltd.
Dredge House,HB Colony,
Seethammadhara
Visakhapatnam – 530022
Andhra Pradesh.

- 5.2 Offer should reach Corporation latest by **1500 Hrs. on 10/05/2025.**

Offers received after the due date and time will not be accepted and the decision of the Corporation in this regard shall be final and binding.

SCOPE OF WORK

1. The scope of work to be covered in the Engagement of Firm/Co. for preparation of viable Asset Financing models for proposed procurement of two (2) new 12,000 cubic meter capacity Trailing Suction Hopper Dredgers (TSHDs). would be as under:

- A. Exploring Asset Financing & Funding Options, including:

Developing a 10-Year Financial Model for Each Option, covering:

- Capital expenditure & funding structure
- Operating & maintenance cost estimates
- Revenue projections & sensitivity analysis
- Debt servicing & cash flow assessment
- Financial impact, ROI, and risk analysis

Deliverables & Timeline:

The assignment must be completed within 1 week to 10 days from the date of receipt of service order and upon furnishing of input data by DCIL. Key deliverables include:

- a. 10-Year Financial Models for each financing mechanism.
- b. Report / Presentation to DCIL Management with key insights and recommendations.

**DREDGING CORPORATION OF INDIA LTD.
FINANCE & ACCOUNTS DEPARTMENT**

Sub: Invitation of Offer for Engagement of Firm/Co. for Preparation of Various viable Asset Financing Models for proposed Procurement/Construction of New (2) TSHD Dredgers

Eligibility Criteria & Terms and Conditions governing the contract

Pre-Qualification Criteria

The bidder (Consultant Firm/Company) shall meet the following minimum eligibility criteria:

1. Legal Status:

The bidder must be a registered company/firm in India, legally authorized to provide services in financial advisory and asset financing.

2. Experience:

The bidder must have a minimum of 5 years of experience in providing Asset Finance Modeling services, specifically in asset financing models or project financing for capital-intensive infrastructure/maritime/dredging/shipbuilding projects.

The bidder must have successfully completed at least 2 similar assignments (financing models for procurement/construction of capital assets) in the last 7 years.

3. Financial Strength:

The bidder must have an average annual turnover of at least ₹1 crore in the last 3 financial years (FY 2021-22, FY 2022-23, FY 2023-24), duly certified by a Chartered Accountant.

4. Technical Expertise:

The bidder should have in-house or empaneled professionals with expertise in financial structuring, project financing, legal advisory on financing contracts, and risk assessment.

5. Key Personnel Qualification:

The proposed team leader must have a minimum of 10 years of professional experience in financial advisory/project financing, with a proven track record in structuring financing models for large capital procurement projects.

At least two team members must have qualifications such as CA, CMA, MBA (Finance), or equivalent.

6. No Blacklisting Declaration:

The bidder must not have been blacklisted or barred by any Government/PSU/Statutory Authority in India in the past 5 years. A self-declaration must be submitted.

7. Compliance with Statutory Regulations:

The bidder must comply with all applicable statutory and regulatory requirements under Indian laws.

8. Other Documents:

Copy of PAN, GST registration.

Audited financial statements for the last 3 financial years.

Copies of Work Orders/Completion Certificates for similar assignments.

WE FULFIL THE ELIGIBILITY CRITERIA & AGREE TO ABIDE BY THE ABOVE TERMS AND CONDITIONS GOVERNING CONTRACT

(Signature of the Authorized person on behalf of Firm/Co.)

Full Name of the Firm/co: _____

Designation of the Authorized person : _____

Firm / Company Seal _____

Date : _____

Place : _____

TECHNICAL INFORMATION OF THE FIRM / CO

| Sl No | Particulars | Details |
|-------|---|---------|
| 1 | Name of Firm / Co | |
| 2 | Address of Main office | |
| 3 | Addresses of other branchoffices | |
| 4 | Year of Establishment | |
| 5 | Incorporation Certificate | |
| 6 | GST & PAN Copies: | |
| 7 | No of Qualified CAs /CMA's/MBA's in employment with Namesand Membership nos . | |
| 8 | Experience in details | |
| 9 | Turnover Details | |

Signature & Name of Partnerwith seal of the Firm

Date : _____

Place: _____

PART III

**DREDGING CORPORATION OF INDIA LTD.
FINANCE & ACCOUNTS DEPARTMENT**

- PROFESSIONAL FEES OFFER -

| | |
|--|-----------|
| Name of the Firm / Company | |
| Address of the Firm / Co. | |
| Professional Fees in Rs. (Excluding GST) | Rs. _____ |

Signature & Name of Partner /Authorised Person
with seal of the Firm/ Company

Date : _____

Place : _____